**Original Article** 



# Peer effects on academic self-concept: a large randomized field experiment

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Social theories posit that peers affect students' academic self-concept (ASC). Most prominently, Big-Fish-Little-Pond, invidious comparison, and relative deprivation theories predict that exposure to academically stronger peers decreases students' ASC, and exposure to academically weaker peers increases students' ASC. These propositions have not yet been tested experimentally. We executed a large and pre-registered field experiment that randomized students to deskmates within 195 classrooms of 41 schools (N = 3,022). Our primary experimental analysis found no evidence of an effect of peer achievement on ASC in either direction. Exploratory analyses hinted at a subject-specific deskmate effect on ASC in verbal skills, and that sitting next to a lower-achieving boy increased girls' ASC (but not that sitting next to a higher-achieving boy decreased girls' ASC). Critically, however, none of these group-specific results held up to even modest corrections for multiple hypothesis testing. Contrary to theory, our randomized field experiment thus provides no evidence for an effect of peer achievement on students' ASC.

## Introduction

Academic self-concept (ASC) describes students' perception of their own academic ability (Shavelson, Hubner and Stanton, 1976). ASC matters because students invest in tasks in which they expect to succeed (Eccles et al., 1983), thus linking ASC to social and educational outcomes. For example, ASC correlates with student effort in homework and test preparation (Trautwein et al., 2009), academic motivation and achievement (Marsh and Martin, 2011; Nagengast and Marsh, 2012), college-major choices (Musu-Gillette et al., 2015), and the sorting of men into, and women out of, STEM careers (Oakes, 1990; Seymour, 1995; Nagy et al., 2006; Vinni-Laakso et al., 2019).

Building on relative deprivation and reference group theory (Stouffer et al., 1949; Merton, 1968), sociologists have long argued that ASC is socially determined because students assess their own ability relative to that of their peers (Davis, 1966; Meyer, 1970; Drew and Astin, 1972; Alwin and Otto, 1977; Jonsson and Mood, 2008; Rosenqvist, 2018). This idea is most clearly articulated in Davis' (1966) foundational 'frogpond effect' and the modern 'Big-Fish-Little-Pond' (BFLP) literature (Marsh 1987), echoing Veblen's earlier idea of 'invidious comparisons' (Veblen, 1899; Noe and Elifson, 1975). They posit that exposure to higher achieving peers decreases students' ASC, and exposure to lower achieving peers increases students' ASC. Consonant with this tradition, sociologists have found that exposure to higher achieving peers is associated with lower college (Meyer, 1970; Alwin and Otto, 1977) and career ambitions (Davis, 1966) and discourages advanced track choice in secondary school (Jonsson and Mood, 2008; Rosenqvist, 2018).

Prior research, however, is largely observational. This raises the question of whether the relationship

between peer achievement and students' ASC is merely correlational and possibly an artefact of selection bias, or whether it represents a causal peer effect.

This article fills this gap by executing a large and pre-registered randomized field experiment of peer effects on students' ASC. Specifically, we randomized seating charts within 195 classrooms of 41 schools in Hungary for the duration of one whole semester (N = 3,022). Focusing on deskmates as close peers, we tested whether a student's deskmate's baseline achievement, relative to the student's own baseline achievement, affects student's absolute, comparative, or subject-specific ASCs.

The results are surprising. Against the theoretically founded expectation that exposure to higher-achieving peers decreases, and exposure to lower-achieving peers increases, students' ASC, our primary pre-specified analyses find no evidence for a causal effect of peer achievement on ASC. This null result is robust to correction for measurement error. Furthermore, executing a large number of pre-registered exploratory models to probe for effect heterogeneity by school subject, gender, and other factors, we find very little; and the few estimates that reach conventional levels of statistical significance do not hold up to even modest corrections for multiple testing. In sum, our experiment provides no dependable evidence for a causal effect of peer achievement on students' ASC.

The article proceeds as follows: Section 2 outlines theoretical expectations. Section 3 describes the institutional setting and details the experimental design, data, and analysis. Section 4 presents empirical results. Section 5 concludes.

# Literature review and theoretical expectations

Peer effects in education are a fertile ground for theory construction (see Coleman, 1966; Hoxby and Weingarth, 2005; Sacerdote, 2011, 2014), and multiple mechanisms have been proposed to link peer exposures to ASC. Not all of these proposed mechanisms point in the same direction.

Prior work has primarily emphasized mechanisms suggested by social comparison and reference group theory (Festinger, 1954; Merton, 1968). The dominant expression of this tradition is Big-Fish-Little-Pond theory [BFLP] (Marsh and Parker, 1984; Marsh, 1987; Marsh et al., 2008), which posits that exposure to peers prompts students to engage in 'invidious comparisons' (Veblen, 1899; Hoxby and Weingarth, 2005): Occupying an inferior position relative to one's peers is said to initiate an upward comparison that depresses students' ASC by raising the reference point of good performance, causing ego-reduction.

Conversely, occupying a superior position relative to one's peers would initiate a downward comparison that boosts students' ASC by lowering the reference point of good performance, causing ego-enhancement (Gibbons, Benbow, and Gerrard, 1994; Wayment and Taylor, 1995). In sum, BFLP theory predicts an inverse relationship between students' ASC and peers' achievement.

Others have argued that social comparison processes could also influence ASC in the opposite directions from theory (Suls and Wheeler, 2000; Suls, Martin and Wheeler, 2002). Instead of ego reduction, exposure to academically stronger peers might induce positive social comparisons (Marsh, Kong and Hau, 2000), whereby students identify with their successful peers and bask in their reflected glory (Burleson, Leach and Harrington, 2005; Collins, 1996), thus raising students' ASC. Conversely, instead of ego enhancement, exposure to academically weaker peers might stoke fear of decline and thus decrease students' ASC (Wills, 1981; Suls, Martin and Wheeler, 2002). This would result in a positive effect of peer achievement on students' ASC.

Yet other mechanism forego appeal to social comparisons altogether and link peer exposures to students' ASC via students' learning and teachers' instruction. On the student side, exposure to high-achieving peers might promote students' own achievement through peer learning and hence boost their ASC. On the teacher side, a higher level of classroom achievement might lead teachers to raise expectations and quicken the pace of instruction (Duflo, Dupas and Kremer, 2011), thus leaving students of given ability behind and lowering their ASC.

Although the net effect of peer exposure on students' ASC via these disparate mechanisms is a priori ambiguous, prior evidence from observational studies is mostly consistent with the pattern predicted by BFLP theory: exposure to higher-achieving peers is associated with lower, and exposure to lower achieving peers is associated with higher ASC (Marsh and Yeung, 1998; Marsh and Hau, 2003; Seaton et al., 2009; Loyalka, Zakharov and Kuzmina, 2018; Dicke et al., 2018; see Fang et al., 2018 for a recent meta-analysis). Support also comes from a small number of recent quasi-experimental studies. For example, Elsner and Isphording (2017) exploit variation in the cohort composition of American high schools and find that students' rank within their grade level positively predicts their high school graduation and college enrolment, likely via increasing students' confidence and perceived intelligence. Pop-Eleches and Urquiola (2013) demonstrate that Romanian children who scored just above admission cutoffs for selective schools tend to perform worse through a reduction in confidence and/or

self-esteem, potentially resulting from their lower relative ability compared to their classmates.

Prior evidence on peer effects on ASC, however, is limited in that it is largely observational. This raises the threat of selection bias and begs the question to what extent the observed correlations capture real causal effects. If, for example, students compare themselves downward in less selective schools and gain from this comparison, and compare themselves upward in more selective schools and suffer from this comparison, then school-average achievement would correlate negatively with students' ASC even if the former does not cause the latter (Dai and Rinn, 2008).

It is widely accepted that the best evidence for causal peer effects comes from randomized experiments, which rule out selection bias and other statistical artifacts by design (Angrist, 2014; An, 2018). Our study contributes the first large randomized field experiment of peer effects on ASC in a natural setting in order to probe causality. We focus on peer effects from students' deskmates because students (a) know their deskmates' academic achievement well and (b) use deskmates as a target of comparison, thus meeting key scope conditions of social comparison theory, as we document below.¹ Furthermore, deskmates are of interest since teachers around the world routinely assign seating charts, making deskmate assignments a promising target for large-scale policy intervention.

Following the main thrust of the social comparison literature, we therefore pre-registered the primary hypothesis that exposure to a higher-achieving deskmate lowers, and exposure to a lower-achieving deskmate increases students' ASC.

Since prior research reports stronger negative correlations between peer achievement and students' ASC among older students and for verbal subjects, and weaker correlations in STEM fields and general skills (Fang et al., 2018; Kim, Liu and Zhao, 2022), we also pre-registered to investigate causal effect heterogeneity by gender, grade level, and school subject.

# Institutional context, design, measures and methods

We studied peer effects on students' ASC by randomizing the seating charts in 195 3rd to 8th-grade classrooms of 41 rural Hungarian primary schools for the duration of the Fall semester 2017–18. Outcomes were collected through student surveys in the subsequent Spring semester 2018. The study was approved by the IRB offices at the Center for Social Sciences, Budapest, and the University of Wisconsin-Madison. Written consent was obtained at multiple points from school districts, school principals, teachers, and parents.

A detailed pre-analysis plan was registered prior to the receipt of endline data. A replication package and the pre-analysis plan are available on the study's OSF page https://osf.io/gjxz7/.

### Institutional context: schools and deskmates

Primary education in Hungary starts at age 6 in 1st grade and ends with 8th grade. Primary schools are not tracked so that students across the ability spectrum are taught together in the same classroom. Students usually have a single teacher for all subjects from 1st through 4th grade and subject-specific teachers from 5th grade. Students form stable classrooms that advance from one grade level to the next together.

The core subjects in primary school are Hungarian literature, Hungarian grammar, and mathematics. Hungarian literature is a reading class, where students often read out loud. Hungarian grammar classes focus on spelling and writing. Depending on grade level, the three core subjects account for 7 and 10 hours of instruction per week, or between about one quarter and half of the average school day.<sup>2</sup>

Grades are determined by written exams, homework assignments, oral participation, and oral recitations. Written exams contribute the greatest weight in students' final grades and include frequent low-stakes teacher-written tests, administered once or twice per month, and high-stakes tests at the end of each semester in each core subject.

Students have many opportunities to glean the academic ability and achievement of their peers and likely know their deskmates' achievement better than that of any other classmate, as we argue with information from supplementary student and teacher surveys (see Appendix E for details): First, deskmates spend the longest time in closest proximity to each other among all school mates because seating charts are determined by homeroom teachers for the duration of a semester, and most subjects are taught in the same room. Second, teachers return written assignments and exams openly to students' desks, so that deskmates can see each other's grades. Third, deskmates routinely collaborate with each other on academic exercises and shared tasks. Teachers in Hungarian primary schools report that 61 per cent of deskmates collaborate almost every lesson, and 95 per cent of deskmates collaborate at least once a week, ensuring intimate familiarity with each other's academic performance.

Proximity, duration of exposure, privileged access to grades, and detailed performance signals through dyadic collaboration put deskmates at an obvious information advantage with respect to each other's academic achievement and renders the hypothesis of peer effects from deskmates *a priori* plausible. Furthermore, students themselves testify to the salience of deskmates for

academic comparisons, thus specifically substantiating the hypothesized mechanism from deskmate exposure via peer comparison to ASC. Specifically, among the 40 per cent of primary school students who report that they compared their own performance to that of any peers in the classroom, 72 per cent reported comparing their performance to their deskmate, exceeded only by the 87 per cent who reported comparing their performance to their friends in the classroom (which may include deskmates). Importantly, more students say that they compare themselves to their deskmate than to the average student in the classroom (46 per cent), which was the focus of much prior empirical research in the BFLP tradition.

## Experimental design

We recruited classrooms by contacting all primary schools in 7 contiguous counties of central and eastern Hungary in early 2017. In interested schools, we selected all 3rd through 8th grade classrooms that anticipated to (1) implement our randomized seating chart in at least three core subjects: Hungarian literature (reading), Hungarian grammar (writing), and mathematics (and in additional subjects if possible); (2) instruct all students in each of these subjects together in the same classroom (e.g., no ability grouping); and (3) maintain a gridshaped classroom layout of free-standing front-facing desks that seat two students. Most participating schools were the only primary school in town. Participating schools are not nationally representative, having lower average test scores and parental education than the national average (see Appendix B for descriptives).

We randomized students within classrooms to free-standing, two-person, front-facing desks via unconstrained random partitioning. Randomization was based on the class rosters from the preceding spring 2017 semester. A replacement algorithm was stipulated to account for changes to class rosters via exits and entries during the summer.<sup>3</sup> We define the deskmate composition resulting from randomization and algorithm-based replacement as the intended seating chart.

Teachers were instructed to employ the intended seating chart in (at least) three subjects—mathematics, Hungarian literature and Hungarian grammar—from the first day of classes (September 1, 2017) until the end of the fall semester (January 31, 2018). While teachers were permitted to reseat students after baseline for ethical reasons, we asked teachers to preserve the intended deskmate composition wherever possible.<sup>4</sup>

We pre-registered to exclude classrooms that did do not meet the various inclusion criteria, which resulted in an anticipated sample of 3,814 students at the time of pre-registration. Subsequent inspection of the data revealed some double entries, resulting in 3,803 unique cases. Five more students were excluded because their classroom was smaller than the pre-registered minimum

class size of 10, and 36 students turned out to have left their classrooms before the intervention. As pre-registered, we further deleted 397 students who were randomized to sit alone. Among the remaining 3,365 students, 343 (10.19%) did not participate in the endline survey because they were absent on the day of the test or lacked parental consent. The final analytic sample thus contains N = 3,022 students in 195 classrooms of 41 schools.

Compliance with the intended seating chart was high. Two weeks post baseline, teacher reports of the actual seating chart indicated that 94.2% of the students in the analytic sample sat next to their assigned deskmate. All analyses below are intent-to-treat analyses based on the intended seating chart.

#### Measures

#### Treatment variables

Our primary pre-registered treatment is the baseline GPA of student i 's intended deskmate in classroom c and school s, defined as the average of deskmate's baseline grades<sup>5</sup> in the three core subjects of Hungarian literature, Hungarian grammar and mathematics.<sup>6</sup> Each subject was graded on an integer scale from 1 (worst) to 5 (best). The mean GPA in the analytic sample was 3.71 (1.0 SD) (Table 1).

Our primary analysis divided deskmate's baseline GPA into three categories,  $Higher_{ics}^D$ ,  $Lower_{ics}^D$  or  $Same_{ics}^D$ , if the deskmate's baseline GPA was  $\geq 2/3$  points higher,  $\geq 2/3$  points lower, or within less than  $\pm 2/3$  units of student i 's own baseline GPA, respectively. This corresponds, for example, to sitting next to a deskmate who is better/worse by one grade in two out of the three subjects and is not worse/better in the other, or to sitting next to a deskmate who is better/worse by two grades in one subject and no worse/better in the others.

As secondary treatments, we analyzed the effects of deskmates' subject-specific grades in Hungarian literature, Hungarian grammar and mathematics. We categorized deskmates' grades as being higher, lower or the same if deskmate's grade in the subject was  $\geq |1|$  grade higher, lower or the same as student's own grade in the subject, respectively.

For exploratory analyses, we also divided deskmates' and students' own GPAs and grades into three categories based on classroom-specific quartiles, coded [L] ow (lowest quartile), [M]iddle (middle two quartiles) and [H]igh (highest quartile), and created nine product terms between deskmate's and student's own performance (LLics, LMics, LHics, MLics, MMics, MLics, HLics, HMics, HHics) to flexibly fit the joint distribution of students' and deskmates' baseline GPAs and grades.

### Outcome variables

Our outcomes are students' absolute academic self-concept (AASC) and comparative academic self-concept

Table 1 Descriptive statistics for the analytic sample

	N (non-missing)	% Missing	Mean	SD	Min	Max
Outcome variables						
Average						
AASC	2,965	1.89	4.69	1.33	1	7
CASC	2,909	3.74	4.59	1.39	1	7
Subject specific						
Grammar						
AASC	2,842	5.96	4.61	1.45	1	7
CASC	2,721	9.96	4.58	1.50	1	7
Literature						
AASC	2,874	4.90	4.90	1.53	1	7
CASC	2,750	9.00	4.73	1.54	1	7
Mathematics						
AASC	2,869	5.06	4.61	1.78	1	7
CASC	2,746	9.13	4.53	1.74	1	7
Treatment variables						
GPA						
DM lower	2,908	3.77	0.34	0.47	0	1
DM Higher	2,908	3.77	0.33	0.47	0	1
Subject-specific grade						
Grammar						
DM lower	2,886	4.50	0.35	0.48	0	1
DM higher	2,886	4.50	0.35	0.48	0	1
Literature						
DM lower	2,888	4.43	0.34	0.47	0	1
DM higher	2,888	4.43	0.34	0.47	0	1
Mathematics						
DM lower	2,880	4.70	0.34	0.47	0	1
DM higher	2,880	4.70	0.33	0.47	0	1
Control variables						
Own GPA	2,985	1.22	3.71	1.00	1	5
Behaviour grade	2,884	4.57	4.30	0.82	2	5
Diligence grade	2,885	4.53	4.02	0.94	2	5
Girl	3,022	0	0.48	0.50	0	1
Age	3,022	0	11.88	1.82	8.2	17.5
Poor	2,873	4.93	0.10	0.30	0	1
Rich	2,873	4.93	0.10	0.30	0	1

Notes: *N* = 3,022. DM: deskmate; GPA: grade point average; AASC: absolute academic self-concept; CASC: comparative academic self-concept.

(CASC), which we measured using subject-specific items (Eccles et al. 1989; Eccles 1983; Musu-Gillette et al. 2015). Outcomes were collected during a 45-minute teacher-administered in-class student survey at endline, one to ten weeks after completing the deskmate intervention. The survey instrument is available at the study's OSF page: https://osf.io/gjxz7/.

AASC evaluates students' academic self-concept without a reference point. It is measured separately for each of the three core subjects (Hungarian grammar, Hungarian literature, and mathematics) by asking, 'In your opinion, how good are you at [subject]?', coded from 1 ('I am very bad at [subject]') via 4 ('I am average at [subject]') to 7 ('I am very good at [subject]').

CASC evaluates students' academic self-concept relative to their classmates. It is measured separately for each of the three core subjects by asking: 'Compared to your classmates how good are you at [subject]?', coded from 1 ('In the class, I am among the worst at [subject]') via 4 ('In the class, I am average at [subject]') to 7 ('In the class, I am among the best at [subject]).'

Our primary outcomes,  $Y_{ics}$ , are students' average AASC (mean 4.69, sd 1.33) and average CASC (mean 4.59, sd 1.39), respectively. We computed both outcomes as the average of each student's non-missing responses across the three core subjects. Outcome distributions by students' gender and baseline GPA are shown in Appendix Figures A1 and A2.

In exploratory analyses, we additionally analyzed subject-specific AASC and CASC in Hungarian literature, Hungarian grammar and mathematics. We note that the average student considered themselves slightly 'above average' in the absolute and comparative sense in all subjects (Table 1).

### Control variables

As robustness checks and to improve efficiency, we control for students' baseline characteristics,  $X_{ics}$ , measured before the start of the intervention. Control variables are mostly collected via teacher reports and administrative records. Classroom teachers reported student's gender, age, a measure of socioeconomic status (SES) ('name the richest and poorest students in the classroom'), ethnicity (Roma, non-Roma), baseline GPA in the three core subjects (Hungarian literature, Hungarian grammar, mathematics) and grades in diligence and behaviour, (ranging from 2 [worst] to 5 [best]). Table 1 presents summary statistics.

## Missing values

Treatment variables and covariates had less than 5 per cent missing values (Table 1). We imputed missing teacher reports on students' baseline grades from student self-reports collected at endline. If missing values remained in some but not all baseline grades, we computed baseline GPA from non-missing grades. We dropped students with fully missing baseline grades (n = 37). We coded missing values on covariates as zero and included dummy variables controlling for missing status. We did not impute ethnicity (Roma, non-Roma), which was missing for 13 classrooms and was hence pre-registered not to be used in this study. We did not impute missing outcomes.

# Analytic strategy Primary analyses

Our primary pre-registered specification (Eq. 1) regressed student's average AASC or CASC,  $Y_{ics}$ , respectively, on two binary indicators for whether the student's deskmate had a lower ( $Lower_{ics}^D$ ) or higher

 $(Higher_{ics}^D)$  baseline GPA than the student; students' own GPA  $(GPA_{ics})$  to control for confounding by the artifactual negative correlation between students' and deskmates' GPAs that is induced by randomizing students to desks; and classroom fixed effects  $(\eta_{cs})$  to account for the experimental design, which randomized deskmates within classrooms:

$$Y_{ics} = a + b_1 \text{Lower}_{ics}^D + b_2 \text{Higher}_{ics}^D + b_3 \text{GPA}_{ics} + \eta_{cs} + e_{ics}$$
 (1)

The coefficients  $b_1$  and  $b_2$  identify the causal effects of sitting next to an academically weaker or stronger deskmate, respectively, by virtue of randomizing the seating chart. The coefficient  $b_3$  does not have a causal interpretation because students' own GPAs were not randomized. To improve statistical precision, we also estimated models that additionally controlled for students' baseline covariates (gender, age, SES [Rich and Poor] and baseline grades in behaviour and diligence). We clustered standard errors at the school level.

Following convention, we conducted two-sided hypothesis tests for each coefficient, and we assessed statistical significance at the  $\alpha = 0.05$  level. We also tested whether deskmate's relative standing explains any variation in academic self-concept by performing a joint *F*-test for  $b_1 = b_2 = 0$ . in each model. We did not penalize standard errors in this primary analysis.

## Exploratory analyses

In addition to the primary analyses, we pre-registered several explorator analyses. First, to explored whether deskmate effects on ASC varied by school subject, we analyzed subject-specific ASC by replacing the treatment variables in Eq. 1. with indicators of whether the student's deskmate had a higher or lower baseline grade in Hungarian literature, Hungarian grammar, and mathematics, respectively.

Second, we explored whether deskmate effects on average academic self-concept varied by students' and deskmates' gender by estimating Eq. 1. separately for male and female students and interacting deskmate's baseline achievement with deskmate's gender.

Third, we re-estimated the above models using more flexible specifications that allowed deskmate effects to vary freely with students' own baseline GPA. To this end, we regressed students' average and subject specific AASC and CASC on all 9 combinations of own and deskmate's GPA (categorized as low, middle or high), treating middle students sitting next to middle deskmates as the reference category and classroom fixed effects.

$$Y_{ics} = a + b_1 L L_{ics} + b_2 L M_{ics}$$

$$+ b_3 L H_{ics} + b_4 M L_{ics}$$

$$+ b_5 M H_{ics} + b_6 H L_{ics} + b_7 H M_{ics}$$

$$+ b_8 H H_{ics} + \eta_{cs} + e_{ics}$$
(2)

Fourth, we explore whether deskmate effects varied by overall classroom performance or grade level (un-preregistered) by interacting deskmate GPA with (sample-centred) classroom-average GPA or with grade level.

Since multiple testing increases the risk of false positives (Type I errors), we pre-registered to penalize the statistical tests of our exploratory estimates using the procedure of Benjamini and Hochberg (1995), which holds the false-discovery rate at 5 per cent of rejected null hypotheses within each set of exploratory models.<sup>8</sup> Following emerging conventions, we assess statistical significance first according to unpenalized traditional standards and second according to Benjamini and Hochberg's criterion.

## Results

We executed all pre-registered analyses. Preregistered analyses not shown here are shown in the Appendix.

#### Balance checks

The key advantage of randomized experiments is that they warrant causal inferences by creating comparable ('balanced') treatment and control groups. In order to assess the success of randomization, we conducted balance checks following Guryan, Kroft and Notowidigdo (2009). These checks separately regress each baseline characteristic on the corresponding baseline characteristic of students' deskmate's, the leave-one-out mean characteristic in the classroom and classroom fixed effects; with standard errors clustered at the school level. This procedure circumvents the artifactual correlation between own and deskmates' characteristics that is induced by randomizing students to desks within classrooms. Using this approach, we found no substantively meaningful or statistically significant association between any of the students' and their deskmates' baseline characteristics, which indicates excellent balance and hence successful randomization (Appendix Table A1).

#### Peer correlations and their artefacts

We begin our analysis by demonstrating how a naïve analysis—even of a randomized experiment—can falsely suggest peer effects where none exist. Panel A of Figure 1 shows our raw data, which exhibit a strong positive association between students' ASC and sitting next to an academically weaker deskmate. For each one-grade-point decrease in deskmate's baseline GPA relative to the student's own baseline GPA, students' average AASC and CASC increase by half a point on a 7-point scale.

While these associations appear to align with the peer effects predicted by BFLP and invidious comparison theories, they are, in fact, spurious and must not be interpreted as causal peer effects, for two reasons. First, this naïve analysis captures both within- and between-classroom variation and hence neglects students' selection into classrooms (recall that we randomize deskmates within, but not across, classrooms). Second, the naïve analysis neglects that randomizing students within larger pools (here, classrooms, but the same would be true if randomizing students within grades or schools) necessarily induces a negative association between students' and their peers' baseline characteristics (Angrist, 2014). For example, the weakest student necessarily sits next to a stronger student, and vice versa. Since students' own GPA is hence positively associated with sitting next to a weaker deskmate and is also positively associated with students' own ASC, failure to control for own GPA will induce an artifactual positive association between sitting next to a weaker deskmate and students own ASC, just as seen in Figure 1, Panel A.

Panel B presents the proper experimental specification, which eliminates the statistical artefacts of the naïve analysis by controlling (residualizing) for classroom-fixed effects (to account for randomization within classrooms) and students' own baseline GPA (to account for the negative association between students' and deskmates' baseline GPAs induced by randomization). The residualized association is clearly null, providing no evidence of a causal effect of deskmates' baseline GPA on students' ASC. Next, we confirm this conclusion by reporting results for our pre-registered analyses.

# Effects of deskmate achievement on students' average academic self-concept

Table 2 reports our primary confirmatory estimates for the causal effect of deskmates' baseline GPA on students' average AASC and average CASC across the three core subjects of Hungarian grammar, literature and mathematics. Columns 1–2 report models without baseline controls, and columns 3–4 report models with baseline controls. All models include classroom-fixed effects (full regression tables are shown in Appendix Table A2).

We find no statistically significant evidence that sitting next to a higher-performing deskmate decreases (or otherwise affects) students' average AASC or CASC at the conventional 5 per cent level of statistical significance. We also find no statistically significant evidence that sitting next to a lower-performing deskmate increases (or otherwise affects) these outcomes. Although the point estimates for AASC and CASC largely point in the expected direction (positive for

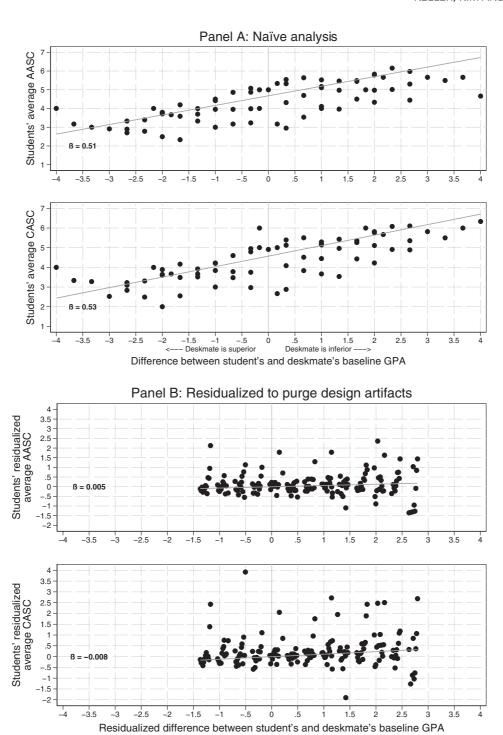


Figure 1. Association between students' academic self-concept (average AASC and CASC) and the difference between students' and deskmate's baseline GPA (a) in the raw data, and (b) residualized to purge design artefacts. Binned scatter plots. Notes: N=3, 022. GPA: grade point average. AASC: absolute academic self-concept. CASC: comparative academic self-concept. Panel B residualizes the outcome (average ASC) and the exposure (difference in baseline GPAs) with respect to students' own baseline GPA (to remove the artifactual correlation between outcome and exposure induced by random assignment of students to desks within classrooms) and classroom fixed effects (to account for randomization within classrooms).  $\beta$  is the coefficient on exposure in an OLS regression of outcome on exposure (unadjusted in Panel A, residualized in Panel B).

**Table 2.** Estimated causal effects of deskmate baseline GPA on students' average academic self-concepts (average AASC & CASC), pre-registered primary analysis

	Without controls		With c	With controls		
	(1)	(2)	(3) <sup>\$</sup>	(4) <sup>\$</sup>		
	AASC	CASC	AASC	CASC		
DM lower	0.03	0.06	0.03	0.05		
	(0.04)	(0.05)	(0.04)	(0.05)		
	[0.02]	[0.05]	[0.02]	[0.04]		
DM higher	-0.05	-0.01	-0.04	0.00		
	(0.06)	(0.06)	(0.06)	(0.05)		
	[-0.04]	[-0.01]	[-0.03]	[0.00]		
Own GPA	1.01**	1.08**	0.90**	0.95**		
	(0.03)	(0.04)	(0.05)	(0.06)		
Constant	Yes	Yes	Yes	Yes		
Mean of the dependent variable	4.69	4.59	4.69	4.59		
Controls	No	No	Yes	Yes		
Observations	2,856	2,805	2,856	2,805		
$R^2$	0.60	0.58	0.61	0.58		
F (DM lower = DM higher = 0	0.94	1.15	0.64	0.73		
Two-sided P-value	0.40	0.33	0.53	0.37		
F (DM lower = DM higher	1.74	1.59	1.16	0.81		
Two-sided P-value	0.19	0.21	0.29	0.49		

Note: AASC is the absolute academic self-concept. CASC is the comparative academic self-concept.

All models control for classroom fixed effects. Standard errors are clustered at the school level.

Robust standard errors in parentheses. \*\* p<0.01, \* p<0.05, + p<0.1

Cohen's D effect sizes (the coefficient divided by the standard deviation) are in [sqaure breackets]

Columns 1-2 report models without control variables, and columns 3-4 report models that control for baseline control variables. Control variables: Girl (=1), Age, Poor (=1), Rich (=1), Baseline behavior grade in dummies (grade 5 is the reference category), Baseline diligence grade in dummies (grade 5 is the reference category). We code missing values in the covariates as zero and enter dummy variables to control for missingness. Missingness in the variables Rich and Poor are controlled by classroom fixed effects, as missingness in these variables affects entire classrooms.

sitting next to a lower, and negative for sitting next to a higher-performing deskmate), the effect sizes are substantively very small. For example, sitting next to a lower-performing deskmate is estimated to increase students' own average AASC by only 0.02 standard deviations (Column 1). Since standard errors are tight, these null results are not the consequence of imprecise estimation. For both outcomes, non-significant F-tests (for joint-insignificance of the deskmate indicators) document that deskmates' achievement does not cause variation in students' average AASC and CASC.

To evaluate whether these null results are due to measurement error in the independent variable (which might attenuate the estimates toward zero), we repeated the main analysis for the subset of N=612 7th and 8th grade students for whom we were able to obtain nationally standardized test scores from Hungary's comprehensive National Assessment of Basic Competencies (NABC), measured in 6th grade.

This analysis was not pre-registered. Using NABC scores rather than GPA to measure students' and desk-mates' baseline achievement, we still find no evidence of deskmate effects on students' average AASC or CASC either (results shown in Appendix D. This suggests that the null results of our pre-registered analysis are not due to measurement error.

# Effects of deskmate achievement on subjectspecific academic self-concept

Since the null results reported in Table 2 average deskmate exposure and student outcomes across the three core school subjects, we next explored the effect of deskmate's baseline grades on students' subject-specific ASC, relative to students' own grades in that subject. Table 3 shows estimates for the subject-specific effects of deskmates' relative baseline grades in grammar, literature, and mathematics, respectively, on students' subject-specific AASC and CASC, respectively.

<sup>§</sup> Regression tables showing all control variables are shown in Appendix Table A2.

**Table 3.** Estimated causal effects of deskmates' subject-specific baseline grades on students' academic self-concepts (ASC & CASC) in the same subject, by school subject (pre-registered exploratory analyses)

		Without controls		With controls	
		(1)	(2)	(3)	(4)
		AASC	CASC	AASC	CASC
Panel A: grammar	DM lower in grammar	0.11+	0.11	0.12*	0.12
		(0.06)	(0.08)	(0.06)	(0.08)
		[0.08]	[0.07]	[0.08]	[0.08]
	DM higher in grammar	0.03	0.04	0.05	0.07
		(0.07)	(0.07)	(0.07)	(0.07)
		[0.02]	[0.03]	[0.03]	[0.05]
	Own grammar grade	0.84**	0.92**	0.56**	0.59**
		(0.04)	(0.05)	(0.07)	(0.08)
	Constant	Yes	Yes	Yes	Yes
	Mean of the dependent variable	4.62	4.59	4.62	4.59
	Controls	No	No	Yes	Yes
	Observations	2,723	2,610	2,723	2,610
	R-squared	0.45	0.44	0.48	0.48
	F(DMLow = DMHigh = 0)	2.14	1.02	2.62	1.37
	Two-sided P-value	0.13	0.37	0.08	0.51
	F (DM Low = DM High)	1.78	0.67	1.35	0.44
	Two-sided P-value	0.19	0.42	0.25	0.27
Panel B: literature	DM lower in literature	-0.06	-0.00	-0.06	0.00
		(0.07)	(0.08)	(0.07)	(0.07)
		[-0.04]	[-0.00]	[-0.04]	[0.00]
	DM higher in literature	-0.19*	-0.16*	-0.16*	-0.14*
		(0.08)	(0.07)	(0.07)	(0.07)
		[-0.12]	[-0.11]	[-0.11]	[-0.09]
	Own literature grade	0.71**	0.79**	0.39**	0.48**
	-	(0.03)	(0.04)	(0.05)	(0.05)
	Constant	Yes	Yes	Yes	Yes
	Mean of the dependent variable	4.90	4.73	4.90	4.73
	Controls	No	No	Yes	Yes
	Observations	2,749	2,634	2,749	2,634
	R-squared	0.38	0.41	0.42	0.45
	F(DMLow=DMHigh=0)	3.05	3.81	2.60	2.78
	Two-sided P-value	0.06	0.03	0.09	0.07
	F (DM Low = DM High)	2.78	5.39	2.11	4.12
	Two-sided P-value	0.10	0.03	0.15	0.05

Results lend at best weak and inconsistent support to the hypotheses that a higher-achieving deskmate decreases, and a lower-achieving deskmate increases, students' ASC.

In grammar (where instruction centres on writing), in line with expectations, sitting next to a deskmate

with a lower baseline grammar grade increases students' AASC for grammar by about 0.1 units on the five-point grading scale (0.08 of a standard deviation). But this estimate reaches the conventional, uncorrected, 5-per cent level of statistical significance only after controlling for baseline covariates. Contrary to

Table 3. Continued

		Without controls		With controls	
		(1)	1) (2)		(4)
		AASC	CASC	AASC	CASC
Panel C: mathematics	DM lower in mathematics	-0.01	-0.02	-0.01	-0.02
		(0.07)	(0.06)	(0.07)	(0.06)
		[-0.01]	[-0.01]	[-0.01]	[-0.01]
	DM Higher in mathematics	-0.07	0.01	-0.02	0.07
		(0.09)	(0.10)	(0.10)	(0.10)
		[-0.04]	[0.01]	[-0.01]	[0.04]
	Own mathematics grade	0.93**	0.98**	0.72**	0.73**
		(0.06)	(0.06)	(0.08)	(0.07)
	Constant	Yes	Yes	Yes	Yes
	Mean of the dependent variable	4.62	4.53	4.62	4.53
	Controls	No	No	Yes	Yes
	Observations	2,745	2,632	2,745	2,632
	$R^2$	0.41	0.40	0.44	0.44
	$F  ext{ (DMLow=DMHigh = 0)}$	0.28	0.07	0.03	0.44
	Two-sided P-value	0.75	0.77	0.97	0.36
	F (DM Low = DM High)	0.36	0.08	0.01	0.86
	Two-sided P-value	0.55	0.93	0.94	0.65

Note: Each panel is estimated separately.

AASC is the absolute academic self-concept. CASC is the comparative academic self-concept.

All models control for classroom fixed effects. Standard errors are clustered at the school level.

Robust standard errors in parentheses. \*\*P < 0.01, \*P < 0.05, \*P < 0.1.

Cohen's D effect sizes (the coefficient divided by the standard deviation) are in [sqaure breackets].

Columns 1–2 report models without control variables, and columns 3–4 report models that control for baseline control variables. Control variables: Girl (=1), Age, Poor (=1), Rich (=1), baseline behaviour grade in dummies (grade 5 is the reference category), baseline diligence grade in dummies (grade 5 is the reference category). We code missing values in the covariates as zero and enter dummy variables to control for missingness. Missingness in the variables Rich and Poor are controlled by classroom fixed effects, as missingness in these variables affects entire classrooms.

No deskmate coefficient remains statistically significant after Benjamini-Hochberg correction for multiple testing.

expectation, sitting next to a deskmate with a higher baseline grade in grammar, also appears to increase (not decrease) students' AASC and CASC in grammar (not statistically significant).

In literature (where instruction centres on reading), in line with expectations, sitting next to a deskmate with a higher literature-grade decreases students' AASC and CASC by about 0.2 units on a five-point scale (0.1 standard deviations). These estimates are significant at the conventional, uncorrected, 5 per cent level for AASC and CASC. Contrary to expectation, however, sitting next to a deskmate with a lower baseline grade in literature, also appears to decrease (not increase) students' AASC and CASC in literature (not significant).

We find no statistically significant signal in either direction for sitting next to a deskmate with a higher or lower baseline grade in mathematics, respectively, with or without controls. In sum, these estimates do not consistently support the hypothesis that sitting next to an academically stronger deskmate decreases, and sitting next to an academically weaker deskmate increases, students ASC in any subject.

Critically, none of the subject-specific estimates remain statistically significant after adjusting for multiple testing (Benjamini and Hochberg, 1995). This indicates that the few conventionally statistically significant coefficients in the tests that do not control the false-discovery rate for multiple testing may simply be due to chance.<sup>9</sup>

# Effects of deskmate achievement on average academic self-concept by gender

Our pre-registered gender-specific analyses similarly reveal at best weak evidence for deskmate effects on students' ASC. Boys' ASC does not meaningfully respond to deskmate baseline GPA, regardless of

whether the deskmate is a boy or a girl (point estimates are small and statistically insignificant; Table 4, Panel A). Similarly, girls' ASC does not respond to deskmates' GPA if the deskmate is a girl (Table 4, Panel B). Girls' AASC and CASC at first do appear to increase by about 0.1 SD when sitting next to an academically weaker boy. This estimate, however, no longer reaches statistical significance when it is adjusted for multiple testing. There is no evidence that girls' ASC responds to sitting next to an academically stronger boy.

Appendix Tables A2 and A3 show additional gender-specific analyses, none of which show statistically significant results after corretions for multiple hypothesis testing.

# More flexible specifications

We conducted numerous additional heterogeneity analyses. First, as pre-registered, we explored whether the effect of the deskmate's relative achievement on students' academic self-concept varied by students' own baseline achievement (Eq. 2) in the above analyses. Results did not reveal systematic patterns; and the very small number of estimates that were statistically significant at conventional, uncorrected levels of statistical significance did not remain significant after corrections for multiple testing, suggesting chance associations (Appendix Figure A3).

Second, we explored other aspects of heterogeneity by grade level (Table A5, un-preregistered) and class-room-average GPA (Table A6, pre-registered). None of these analyses yielded patterns of results that survived even modest corrections for multiple testing.

## **Discussion**

Several social theories posit that peers influence students' academic self-concept (ASC). Most prominently, BFLP theory and invidious comparison models in the tradition of relative deprivation theory predict that exposure to academically stronger peers depresses, and exposure to academically weaker peers increases students' academic self-concept. Supportive evidence for peer effects on ASC, however, is largely observational and correlational.

We executed the first large randomized field experiment of peer effects on ASC by randomizing the seating charts of 195 3rd–8th grade classrooms. Although a naïve, observational, analysis found the familiar positive association between students' ASC and exposure to a relatively weaker peer in line with theoretical predictions (Figure 1A), our well-specified experimental analysis revealed this association to be a statistical artifact (Figure 1B).

Our primary pre-registered analysis found no positive or negative causal effects of exposure to higher- or

lower-achieving deskmates on students' average ASC, regardless of whether ASC was measured on an absolute or on a relative scale. We further found no statistically dependable evidence for heterogeneous peer effects on ASC by school subject, students' own baseline grades, gender, or any other investigated characteristic. Most point estimates were substantively small and did not align with the patterns predicted by BFLP theory or gendered variants of social comparison theory. What few conventionally statistically significant estimates we found across our many analyses were not robust to even modest corrections for multiple hypothesis testing. Our experiment therefore provides no dependable evidence that exposure to close peers of differing baseline achievement levels within the classroom affects students' ASC on average or in any subgroup of students.

Our null findings have implications for policy and theory. For policy, they suggest that intervening on students' close-peer environment does not affect students' ASC, at least in our setting. Even if ASC affects downstream outcomes, intervention on students' close-peer environment hence is not a promising policy lever for promoting desired outcomes via the ASC mechanism.

For theory, our null findings fail to support the predictions of any theory of peer effects on ASC. This is compatible with at least three different interpretations. First, peer exposures may not initiate the invidious comparison process that is often hypothesized to connect peer exposures to ASC (Marsh, 2008). This possibility is supported by our out-of-sample survey evidence that students simply do not engage in much (conscious) comparison: although most Hungarian students who compare themselves to classmates compare themselves to their deskmates, less than half of all students report comparing themselves to any classmate.

Second, even if peer exposures initiate invidious comparisons, invidious comparisons may not meaningfully affect ASC, perhaps because ASC is primarily driven by students' own achievement.

Third, even if peer exposures initiate invidious comparisons, and invidious comparisons affect ASC, peer exposures may additionally initiate competing mechanisms that cancel out the effect of invidious comparisons. For example, while some students' ASC may diminish from invidious comparison to an academically stronger peer, other students' ASC may increase because they identify with the stronger peer ('reflected glory') (Marsh, Kong and Hau, 2000; Sacerdote, 2014). Unfortunately, our experiment only identifies the net effect of peer exposure on ASC and cannot disambiguate between these candidate explanations for our null findings.

It merits emphasizing that our experiment, narrowly interpreted, only informs the effect (or lack thereof) of

**Table 4.** Gender differences in the causal effects of deskmate baseline average GPA on students' average ASC by students' and deskmate's gender (pre-registered exploratory analyses)

			Without controls		With controls		
			(1)	(2)	(3)	(4)	
			AASC	CASC	AASC	CASC	
Panel A: boy	DM is male	DM lower	-0.09	-0.06	-0.10	-0.08	
			(0.07)	(0.10)	(0.07)	(0.10)	
		DM higher	-0.08	-0.13	-0.09	-0.14	
			(0.10)	(0.10)	(0.10)	(0.10)	
	DM is female	DM lower	-0.07	0.03	-0.08	0.03	
			(0.10)	(0.11)	(0.10)	(0.11)	
		DM higher	-0.02	0.05	-0.00	0.08	
			(0.10)	(0.08)	(0.10)	(0.08)	
	Observations		1,480	1,456	1,480	1,456	
	R-squared		0.64	0.60	0.65	0.60	
Panel B: girl	DM is male	DM lower	0.18*	0.21*	0.17*	0.20*	
			(0.08)	(0.10)	(0.08)	(0.10)	
		DM higher	-0.00	-0.02	0.01	0.01	
			(0.11)	(0.11)	(0.10)	(0.09)	
	DM is female	DM lower	0.09	0.07	0.08	0.06	
			(0.08)	(0.09)	(0.08)	(0.08)	
		DM higher	-0.10	-0.02	-0.09	-0.01	
			(0.14)	(0.12)	(0.13)	(0.12)	
	Observations		1,376	1,349	1,376	1,349	
	$R^2$		0.65	0.63	0.65	0.65	

Note: AASC is the absolute academic self-concept. CASC is the comparative academic self-concept.

All models control for classroom fixed effects, and contains the follwong variables: DM Girl; Own GPA; DM Girl × Own GPA, and Constant

Standard errors (in parentheses) are clustered at school level. \*\*P < 0.01, \*P < 0.05, \*P < 0.1.

Columns 1–2 report models without control variables, and columns 3–4 report models that control for baseline control variables. Control variables: Girl (=1), Age, Poor (=1), Rich (=1), baseline behaviour grade in dummies (grade 5 is the reference category), baseline diligence grade in dummies (grade 5 is the reference category). We code missing values in the covariates as zero and enter dummy variables to control for missingness. Missingness in the variables Rich and Poor are controlled by classroom fixed effects, as missingness in these variables affects entire classrooms.

No deskmate coefficient remains statistically significant after Benjamini-Hochberg correction for multiple testing.

sitting next to a deskmate of a given baseline achievement on students' ASC. Adopting the language of BFLP theory, our 'pond' is the desk—a 'little pond,' indeed. Furthermore, our results may pertain only to our institutional setting, Hungarian primary schools. Hence, we cannot rule out that the ability distributions of larger peer environments, such as classrooms, grades, or schools, affect students' ASC, nor that deskmates may affect ASC in other institutional environments.

For example, it is possible that larger peer environments may activate new mechanisms that are not available at the desk level. Specifically, increasing the ability of the average peer in the classroom or school (e.g., via ability grouping or tracking) may affect

teachers' teaching style and their expectations of students (Duflo, Dupas and Kremer 2011): as classroom ability increases, teachers may increase expectations, such that a student of given ability may feel increasingly ill-matched to the task. By contrast, perturbing the seating chart is unlikely to affect teachers' teaching styles and expectations, since teachers are unlikely to calibrate curricular standards and performance expectations at the desk level.

That said, our failure to detect causal effects of peer ability on students' ASC at the desk level in a large pre-registered randomized field experiment raises the urgency of investigating peer effects on ASC with similarly dependable research designs also at larger levels

of peer exposure and in other institutional settings. If theory and policy depend on whether peer composition affects students' educational trajectories and social stratification via ASC, then more evidence to substantiate the existence of these peer effects is needed.

## **Notes**

- 1 Reviews of social comparison theory in general, and of comparison effects on ASC in particular, emphasize that social comparison is an active process in which students compare themselves to specific known peers (Gerber, Wheeler and Suls, 2018; Jansen, Boda and Lorenz, 2022). Comparison theorists have also long stressed the importance of physical proximity (Festinger, Schachter and Back, 1950). In part, such clarifications were offered in reaction to empirical work in the BFLP tradition that mostly studied ASC in relation to school-average peer achievement, which, critics claim, students are unlikely to know and unlikely to use as a target of comparison (Dai and Rinn, 2008). We take no stand on stand on this debate and merely point out that deskmates are a plausible peer comparators.
- 2 Data: http://eduline.hu/kozoktatas/2018/8/27/mit\_tanul-nak\_a\_diakok\_az\_iskolaban\_98J42H and http://eduline.hu/kozoktatas/2018/8/28/felsos\_kerettanterv\_2018\_Q86D33.
- 3 We instructed teachers to fill the seats of exited students with entering students from left to right, front to back, in alphabetic order of entering students' surnames. This replacement rule plausibly preserves randomization.
- 4 For example, if one student had to move to the front of the classroom for vision problems, we asked that her deskmate be moved with her.
- 5 Baseline grades are teacher-reported and refer to the midterm grades in the prior academic year (January 2017). We filled in missing teacher-reported grades with students' retrospectively self-reported end-of-year grades (3% of the cases).
- 6 We also measure deskmate baseline ability using nationally standardized test scores in an un-preregistered robustness check (see results, below). These test scores became available for a subset of students only after the conclusion of the experiment. We consider GPA a more salient measure of peer exposure, since students are much more likely to know deskmates' grades than they are knowing one-time test scores.
- We also pre-registered to investigate subject liking (SL) as an affective analogue to the cognitive dimension of ASC. Since SL did not add to our understanding of deskmate effects on ASC, we report results for the pre-registered analyses involving SL in Appendix C.
- 8 The literature has not yet established firm conventions for how to group analyses into sets within which the Benjamini–Hochberg correction should control the false-discovery rate. We consider relatively narrow sets of tests for the coefficients on key exposure (deskmate) variables within each of our four sets of exploratory analyses. This amounts to small corrections relative to traditional, uncorrected, standard errors. Since these corrections fail to detect statistically significant effects, more conservative corrections that consider larger groups of exploratory tests would necessarily also fail to detect statistically significant effects.

9 Here, we performed corrections for multiple testing separately for the deskmate coefficients in each column of Table 3. Hence, considering all deskmate coefficients in Table 3 together would also not yield significant results.

## **Supplementary Data**

Supplementary data are available at *ESR* and at the study's OSF page https://osf.io/gixz7/.

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